

**Tuesday, 18 June: Pre-Conference Workshop Series**

**08.30 – 09:00 Coffee and networking**

09:00 - 10:00	Session #1 - The benefits and challenges of electric vehicles	  
	Session #2 - Uber-ize your fleet: Leveraging on-demand technology to drive fleet efficiency	
	Session #3 - Running a fleet safety campaign: A telematics perspective	

**Participants change workshops**

10:00 - 11:00	Session #1 - The value of investing in people	  
	Session #2 - Apps: Sharing the responsibility for better fleet management	
	Session #3 - To be or not be: A sitting duck	

**Coffee and Networking**

11:30 - 12:30	Session #1 - How to reward every crash-free kilometre	   
	Session #2 - Armoured vehicles: Mid-life refurbishment and end-of-life destruction	
	Session #3 - Fleet management success: How to engage all of your organisational stakeholders	
	Session #4 - Improving the tender process	

**Networking Lunch**

13:30 - 14:30	Session #1 - The benefits and challenges of electric vehicles	  
	Session #2 - Uber-ize your fleet: Leveraging on-demand technology to drive fleet efficiency	
	Session #3 - Running a fleet safety campaign: A telematics perspective	

**Participants change workshops**

14:30 - 15:30	Session #1 - The value of investing in people	  
	Session #2 - Apps: Sharing the responsibility for better fleet management	
	Session #3 - To be or not be: A sitting duck	

**Coffee and Networking**

16:00 - 17:00	Session #1 - How to reward every crash-free kilometre	   
	Session #2 - Armoured vehicles: Mid-life refurbishment and end-of-life destruction	
	Session #3 - Sharing Resources: How to break barriers and change mentalities	
	Session #4 - Improving the tender process	

**Pre-conference Workshop Closing**



08:30 - 09:00

COFFEE, AND NETWORKING

09:00 – 10:00

BREAKOUT SESSIONS

**Session #1 - The benefits and challenges of electric vehicles (Nissan)**

**Facilitators:** Andres Cabrera, Key Account Manager and Marlo Timmer, General Manager

Our workshop will focus on the current criteria for vehicle selection by humanitarian organizations and how this will be influenced by the new developments in the automotive industry. Vehicle selection is often influenced by personal perception, and we would like to have an open discussion with the audience to sketch a roadmap for “the rocky road” to Zero (or low) Emission fleet.

**Session #2 - Uber-ize your fleet: Leveraging on-demand technology to drive fleet efficiency (Flash Vehicles)**

**Facilitator:** Joel McElravy, Senior Manager - Special Projects

Fleet ownership can be costly and inflexible. Learn how on-demand technology and leasing solutions designed for the aid and development sector can provide optimized, flexible access to transportation capacity for your organization.

**Session #3 - Running a fleet safety campaign: A telematics perspective (Microlise)**

**Facilitators:** Peter Scott, Director, Government & NGO, Neil Selby, Tech Consultant and Lee Burton, Tech Consultant

Microlise Ltd. is a telematics and logistics software provider and is heavily involved in improving fleet safety across its base of customers from the transport and logistics industry. The aim of this workshop is to provide insight into best practices for improving driver safety in an organisation. The Microlise team will discuss how they run fleet safety campaigns for transport companies, including their approach, how technology can be used to aid managers and drivers alike, and the importance of leadership and driver engagement throughout the process.

10:00 - 11:00

BREAKOUT SESSIONS - PARTICIPANTS CHANGE WORKSHOPS

**Session #1 - The value of investing in people (Toyota Gibraltar Stockholdings)**

**Facilitators:** Jean-Philippe Lezeau, Fleet Management Advisor and Catherine Richardson, Technical Training Assistant Manager

TGS will deliver a presentation about investment in people through road safety, training and further development. We will explore the impact of training on fleet management key performance indicators, and how these outcomes motivate and drive organizational success.

**Session #2 - Apps: Sharing the responsibility for better fleet management (Terramar)**

**Facilitators:** Tony Connolly, Commercial Manager and Gwyn Roberts, CEO

In this session, TerraMar will guide a discussion aimed at exploring whether decentralising technology can help with the challenge of improving fleet management and road safety across disparate locations. Apps offer the potential to enlist the support of staff across the organisation, including those who are engaged in activities such as programme delivery, vehicle driving and maintenance, to achieve fleet management goals.

We will aim to answer questions such as:

- Where can Apps provide quick wins?
- Is your organisation ready to adopt Apps?
- How should Apps be introduced into your current ways of working?

**Session #3 - To be or not be: A sitting duck (TSS International)**

**Facilitators:** Lennart Alkemade, Business Development & Quality and Louis Huijzen, General Manager

An interactive presentation by TSS International about what Mobility is and what it means to you, the possible challenges you are facing in the field and the solutions that might be available. During this breakout sessions several topics will be discussed, we are curious to discover your vision about mobility!

11:00 - 11:30

COFFEE AND NETWORKING

11:30 - 12:30

BREAKOUT SESSIONS - PARTICIPANTS CHANGE WORKSHOPS

**Session #1 - How to reward every crash-free kilometre (GlobalTrack)**

**Facilitator:** Chevalya Nair, Africa Operations Manager

Research has shown that incentives can help to foster good behaviour by providing people with the initial motivation to practice healthy habits. The safer you drive, the more the rewards you earn and the higher the likelihood that you will continuously drive safely. During this workshop, we will discuss different methods that can be implemented to encourage better driving behaviour, and the role of recognition and reward. Let's make the roads a safer place, one driver at a time.



**Session #2 - Armoured vehicles: Mid-life refurbishment and end-of-life destruction (Jankel)**

**Facilitator:** Carl Kenyon, Through Life Support Manager

The aim of this workshop is to help armoured vehicle fleet managers identify when they could refurbish a vehicle and when they should choose to destroy it. This will be coupled with what considerations they should have in undertaking either of these decisions, including the latest international standards (PAS301) for automotive safety and correct disposal. Participants will be able to take away a flow chart for future reference of points to consider when deciding what to do with their vehicle.

**Session #3 - Fleet Management Success: How to engage all of your organisational stakeholders (Novacom)**

**Facilitators:** Joseph Yasmine, Key Account Manager and Gregory Geli, Head of Sales

This collaborative session will help to define the key factors needed for the successful implementation of a fleet management project. We will explore who the key people are who should be involved, the expected results of the implementation, how to build the project internally and get support from key partners. By the end of the session, you will be ready to launch your project.

**Session #4 - Improving the tender process (pk trucks)**

**Facilitators:** Patrick Onderwater, Co-owner and Daan Geurs, Sales

The key objective of this workshop is to discuss how we can, together, improve the tender specification process to make it easier for both sides – the party providing the bid or tender and the party requesting it.

**12:30 - 13:30**

**NETWORKING LUNCH**

**13:30 - 14:30**

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**Session #3 - To be or not be: A sitting duck (TSS International)**

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**15:30 - 16:00**

**COFFEE AND NETWORKING**

**16:00 - 17:00**

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**Session #3 - Sharing Resources: How to break barriers and change mentalities (Novacom)**

**Facilitators:** Joseph Yasmine, Key Account Manager and Gregory Geli, Head of Sales

With pressures on budgets, humanitarian organisations are increasingly looking to share resources, including vehicles and fleet management capacities. But what does that mean for you and your organisation? How does the sharing of resources impact your day-to-day activities at different levels within the organisation? This session will help participants to identify the benefits of shared resourcing and learn how to avoid the common pitfalls.

**Session #4 - Improving the tender process (pk trucks)**

**Facilitators:** Patrick Onderwater, Co-owner and Daan Geurs, Sales

**17:00**

**PRE-CONFERENCE WORKSHOP CLOSING**

